Hi Joe,

I'm following up on your request for information pertaining to CWRU IP revenue sharing policies dating back to ~1980.

From January 10<sup>th</sup>, 1973 – July 23<sup>rd</sup>, 2003 the university utilized outside licensing vendors or affiliated 501(c)(3) organizations for commercialization activity and any net income received was split 50/50 between the inventors and the university. The policy did not specify further what would be done with the institution's share.

From July 23<sup>rd</sup>, 2003 to present, the split is still 50/50 until net income exceeds \$100k. Thereafter 15% of net income is retained by the technology transfer office(for current fiscal year expense offset), and the remainder is split 50/50 between the inventors and the institution. Of the institution's share, half is sent to the inventors' respective schools on a prorated basis to be used at the dean's discretion (usually is returned to the inventor's lab, but this isn't guaranteed). The other half of the institution's share is retained by the Office of Research and Technology Management for reinvestment into the research and innovation infrastructure (strategic operations support, programmatic funding, translational grants, etc.)

I hope this information is helpful. Please don't hesitate to contact me with any questions at the number below.

Best,

Daniel

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